

Press Release 15 September 2020

David Warriner's Agricon commences alliance with Knight Frank (Northern Territory)

David Warriner, former NTCA President and owner of David Warriner's Agricon (DW'sAgricon), has joined Knight Frank (Northern Territory) as they roll out their Australian Agribusiness Agency. Both businesses have been operating in northern Australia for many years. The time is right to explore the clearly present synergistic opportunities. Knight Frank Australia have expanded their agri-business footprint across the nation with offices in Tasmania, NSW, Qld and Northern Territory. These partnerships and national coverage will be important for vendors to understand the National & International reach KF offers.

The strategic alliance between Knight Frank (Northern Territory) and DW'sAgricon will provide for all parties in the transaction. David Warriner agrees saying 'for the first time sellers, buyers, and owners of agri and rural land can now be provided with full service across the acquisition, ownership & management, and sale of assets. It is a powerful combination, linking us to locations where our clients need us to be. Knight Frank provides a worldwide service that's locally expert and globally informed – one that allows us to connect people and property, perfectly.

Although based in Darwin, Knight Frank (Northern Territory) and DW'sAgricon will focus on all of northern Australia for business, working closely with Knight Frank's already established business in Rockhampton, Townsville, Cairns and throughout Northern Queensland and Western Australia.

DW'sAgricon is a very effective and qualified Agribusiness Manager, who is dedicated to continuous process improvement in the face of rapidly evolving and changing markets, seasons, government policy and regulations. DW'sAgricon is results oriented and proactive in addressing and resolving problems by understanding very well the productivity drivers and constraints in the agribusiness sector. Paramount are integrity, honesty, tenacity and leadership.

Knight Frank sold several of the CPC properties during 2019.

Peter McVann, Partner, Head of Knight Frank (Northern Territory) agrees 'the timing to work with David Warriner and his business, could not be better. The two separate business offer a synergy bringing together in a partnership that exemplifies Knight Frank, the right people working together, with our clients.'



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